

# Sistem Jaminan Sosial Nasional

*Universal Health Coverage 2014*

MoH JAMKESMAS

Less fortunate/Poor

PT JAMSOSTEK

Employee – Health, Accident & Pension fund

PT ASKES

Civil servants & Military Retirement

PT TASPEN

Pension for civil servants

PT ASABRI

Active Military

Dewan Jaminan Sosial Nasional  
(National Social Security Council)



BPJS 1

PT ASKES

MOH JAMKESMAS

BPJS 2

PT JAMSOSTEK

PT TASPEN

PT ASABRI

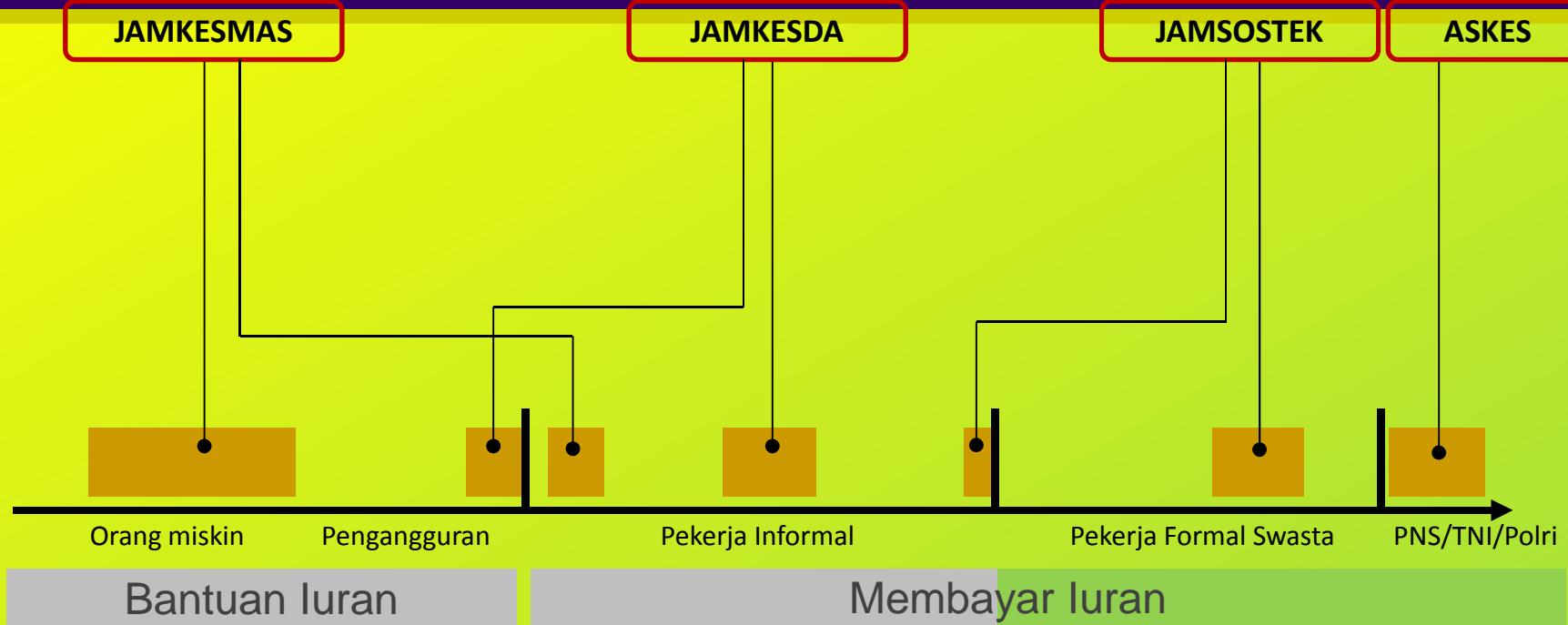
Health

Non-Health

Current

2014

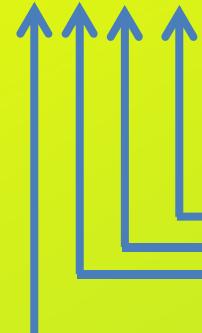
# Cakupan Jaminan Kesehatan Dasar Saat Ini



**Cakupan perlindungan sangat ter-fragmentasi:  
baik kepesertaan, program maupun skema manfaat**

# Amanah UU BPJS

## BPJS KESEHATAN



## BPJS KETENAGAKERJAAN



**PENERIMA BANTUAN IURAN**  
Penduduk Miskin dan Tidak Mampu

**PNS/TNI/POLRI**  
Dialihkan tahun 2029

**PEMBERI KERJA DAN PEKERJA**

**TENAGA KERJA**  
Tidak menerima upah

# Konsekuensi UU 24/2011 - BPJS

## BPJS KESEHATAN

Seluruh penduduk

JK

- Desain Program JK
- Harmonisasi kompleks

Askes/JPK/Jamkesmas/Jam - kesda ke BPJS (2014)

- Peralihan & Integrasi Program
- Kualitas Pelayanan

- TRANSFORMASI KELEMBAGAAN
- FASILITAS PELAYANAN

Cakupan  
Kepesertaan

Program  
Perlindungan

Peraturan  
Pelaksana

Transformasi  
Kelembagaan

Operasional

TANTANGAN  
TRANSISI

## BPJS KETENAGAKERJAAN

Seluruh tenaga kerja

- JP (baru), JHT, JKM
- Redefinisi manfaat JKK

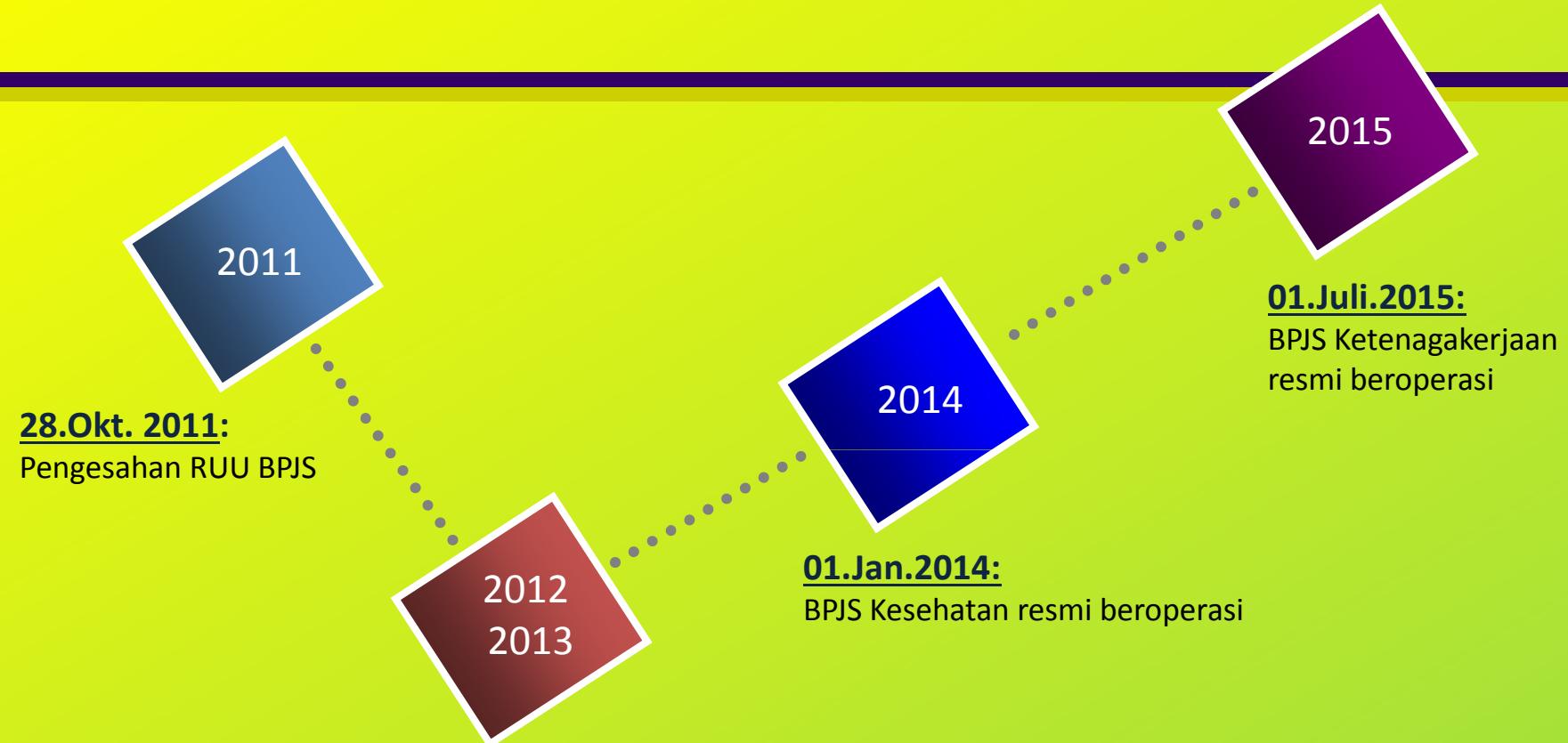
▪ Desain Program JP, JHT, JKK,  
JK

▪ Harmonisasi sangat Kompleks  
Taspen/Asabri ke BPJS (2029)

- Kelayakan Manfaat
- Sustainabilitas Program

- KELAYAKAN MANFAAT
- HARMONISASI PERATURAN

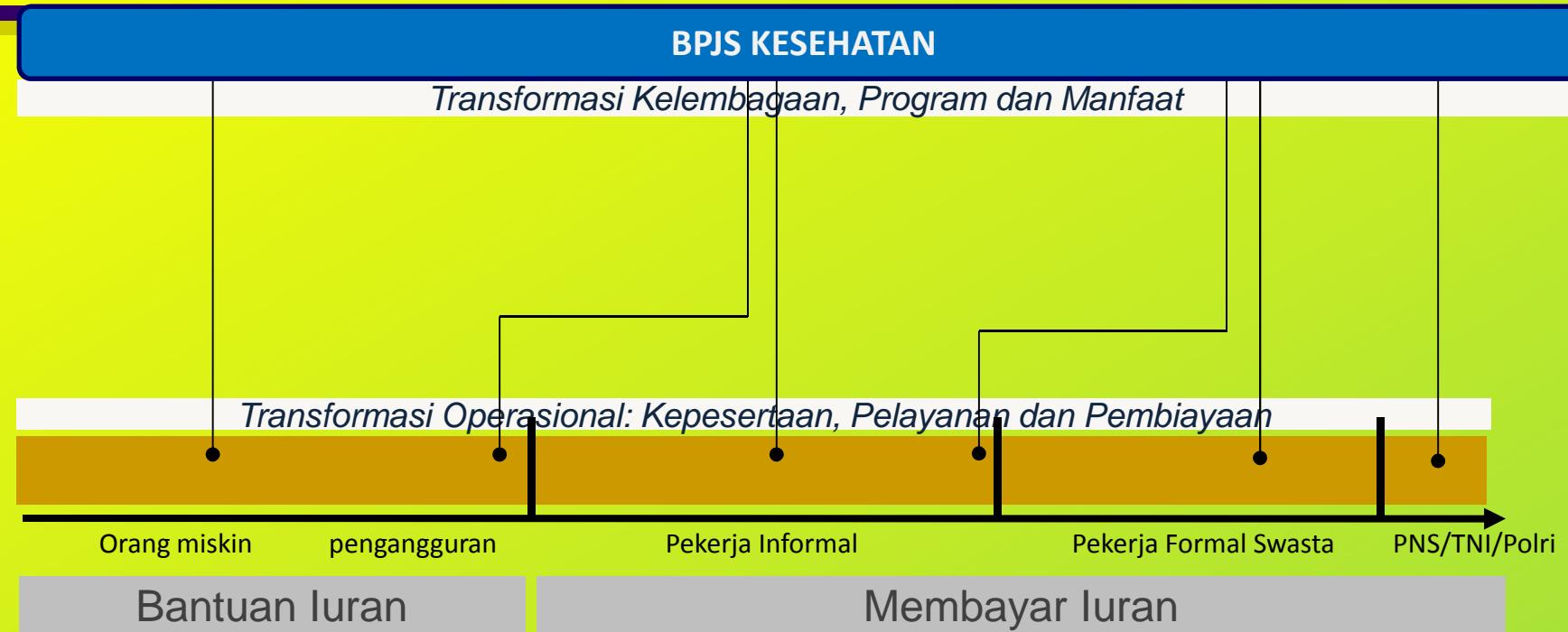
# Masa Transisi BPJS



## Masa Transisi:

- Penyusunan Peraturan Pelaksana dan harmonisasi Perundangan
- Askes → BPJS Kesehatan  
*Pengalihan asset, data, peserta, sistem dan network dari Jamsostek kepada BPJS Kesehatan*
- Jamsostek → BPJS Ketenagakerjaan

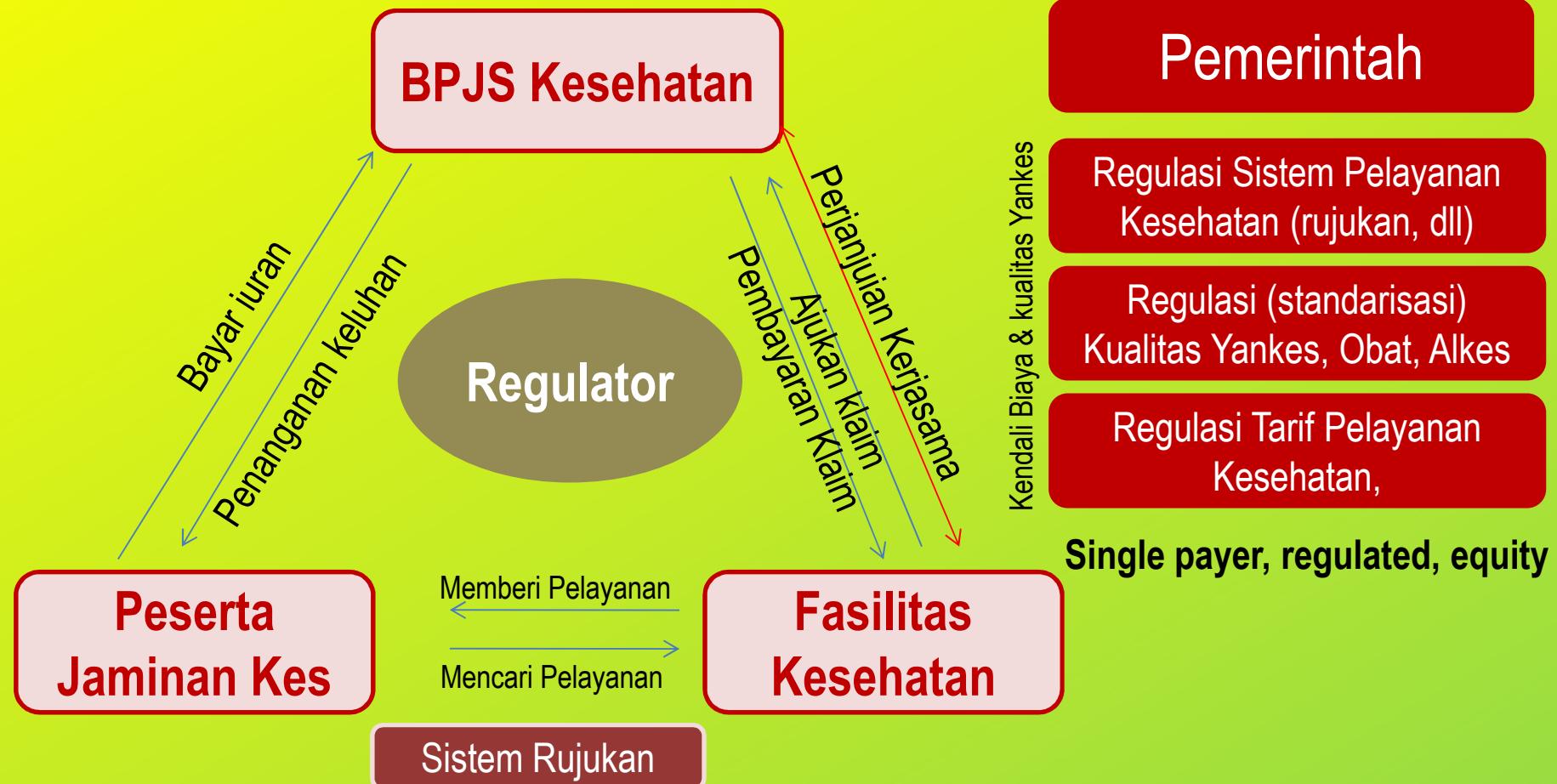
# Transformasi BPJS Kesehatan



**Transformasi BPJS Kesehatan menuntut perencanaan, koordinasi dan proses peralihan yang sangat kompleks.**

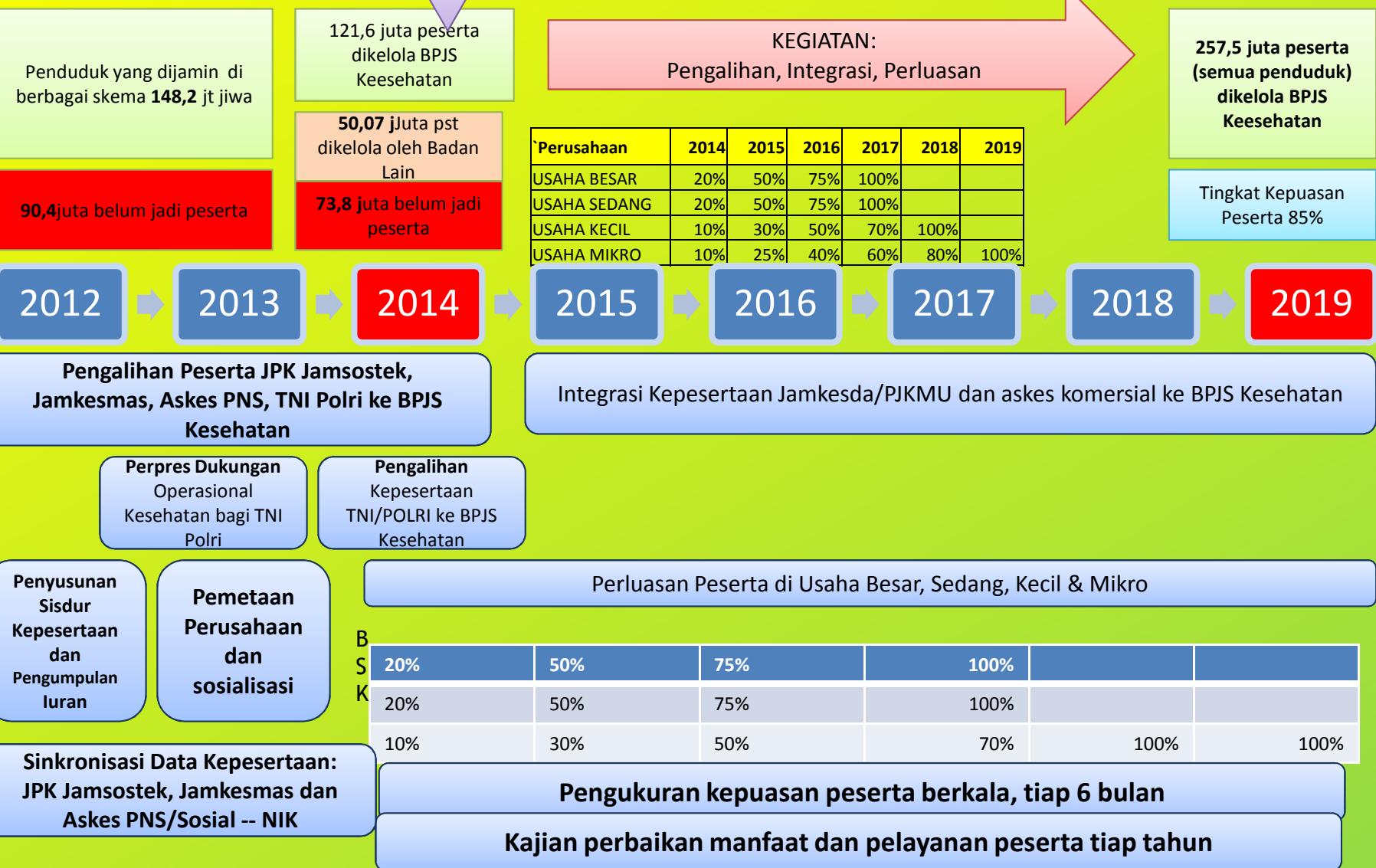
# Menuju Jaminan Kesehatan Semesta (Universal Health-care Coverage)

## Jaminan Kesehatan Nasional



# PETA JALAN KEPESERTAAN

96 juta PBI



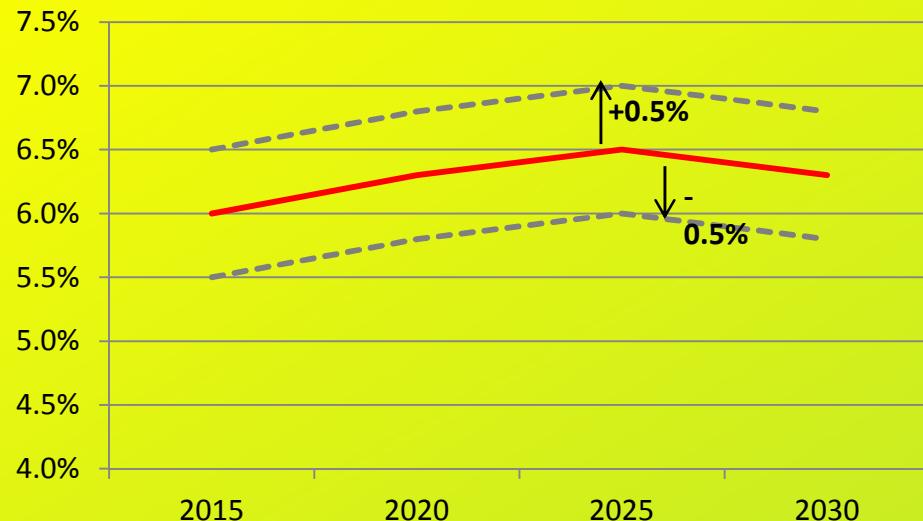
# Faktor yang berpengaruh terhadap Potensi Permintaan

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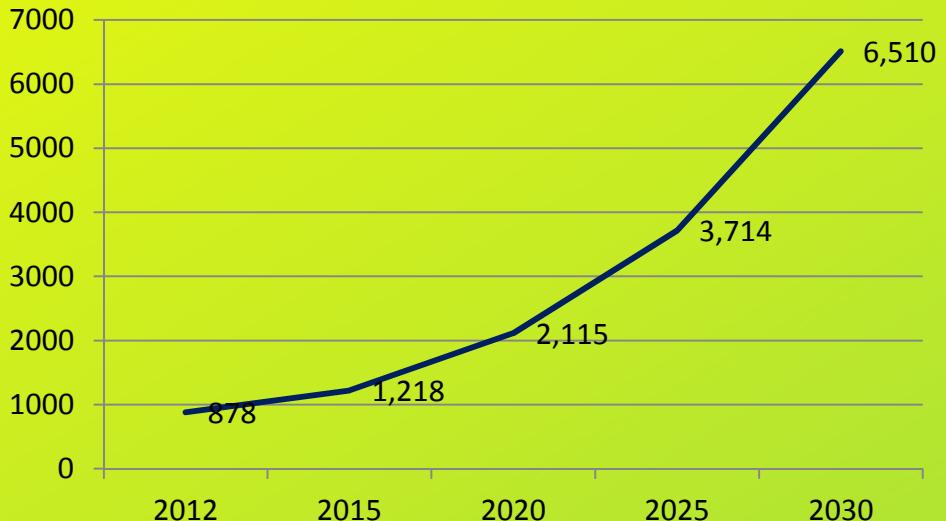
- Pertumbuhan ekonomi
- Pertumbuhan penduduk
- Perubahan demography (struktur umur  
kependudukan)
- Perubahan pendapatan
- Urbanisasi

# Indonesia Future Trend - Economy

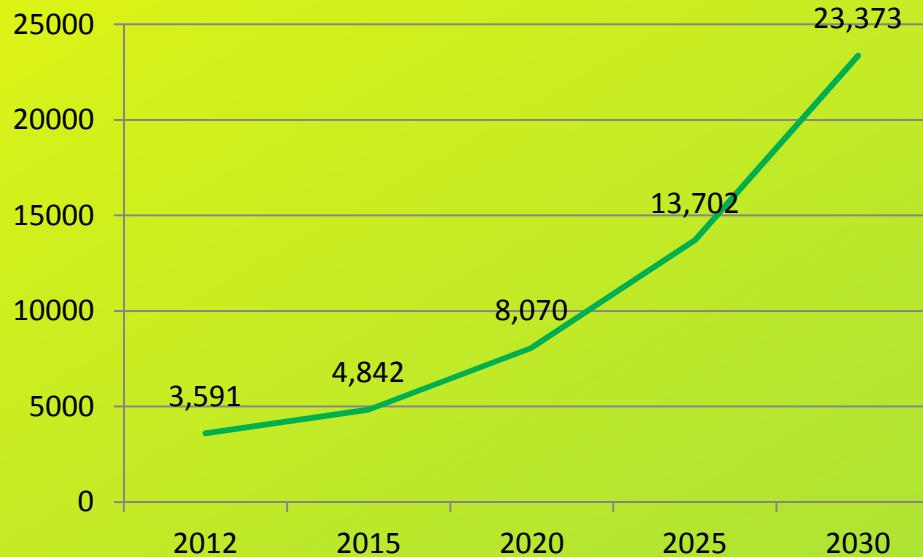
## Economic Growth (%)



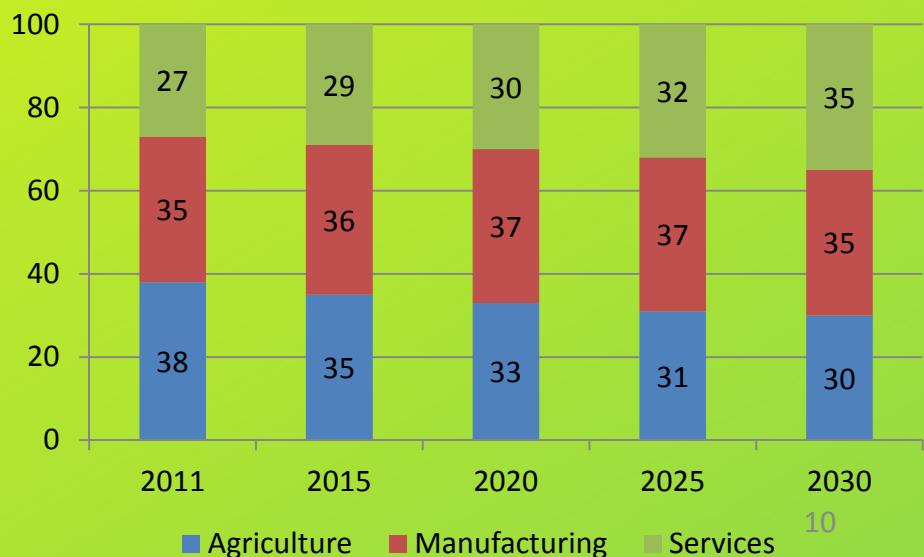
## GDP (billion USD)



## GDP per Capita (USD)



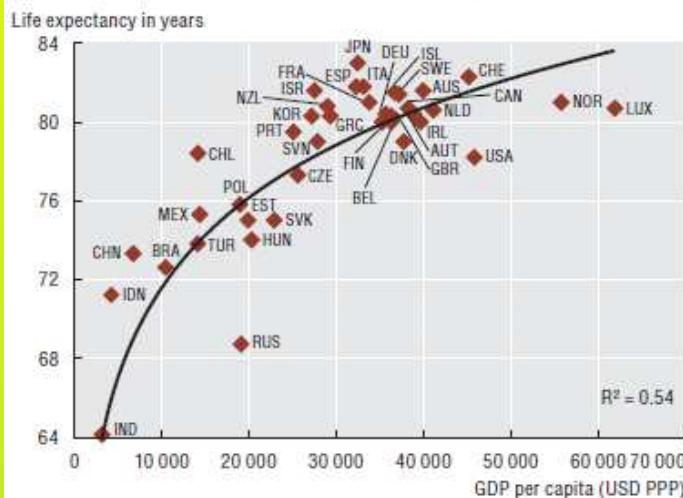
## Economic Structure (%)



# Population growth rate and life expectancy

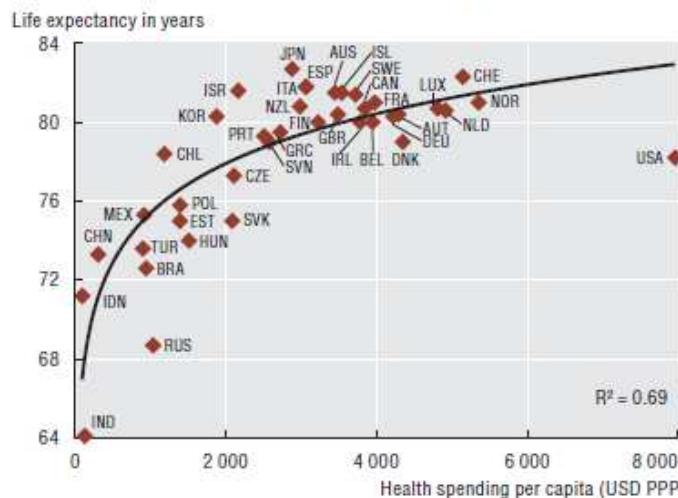


### 1.1.2 Life expectancy at birth and GDP per capita, 2009 (or nearest year)



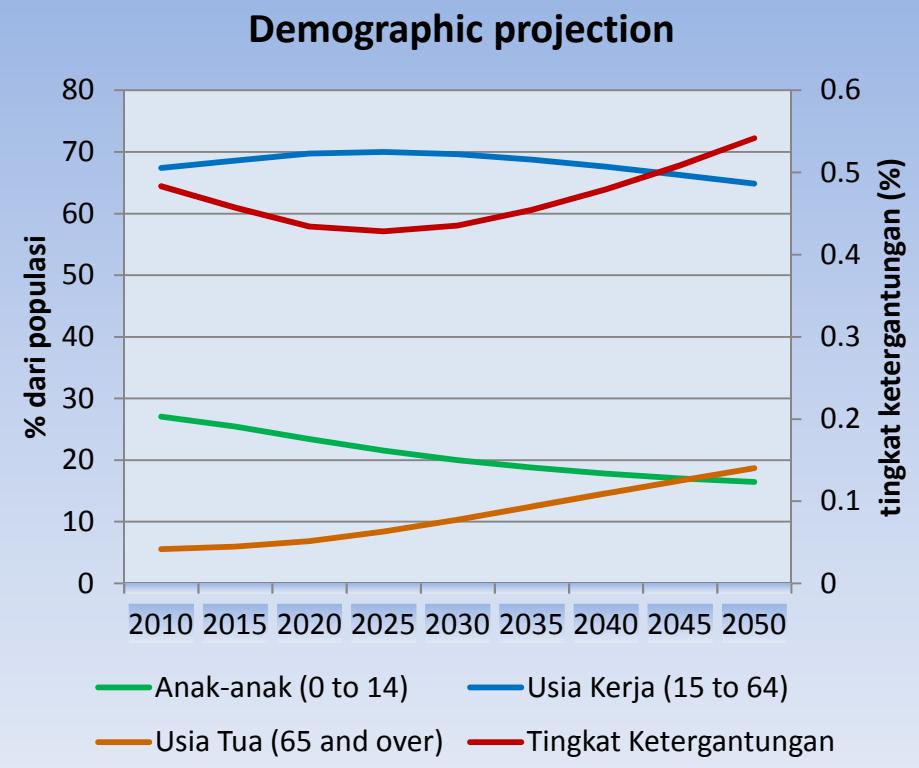
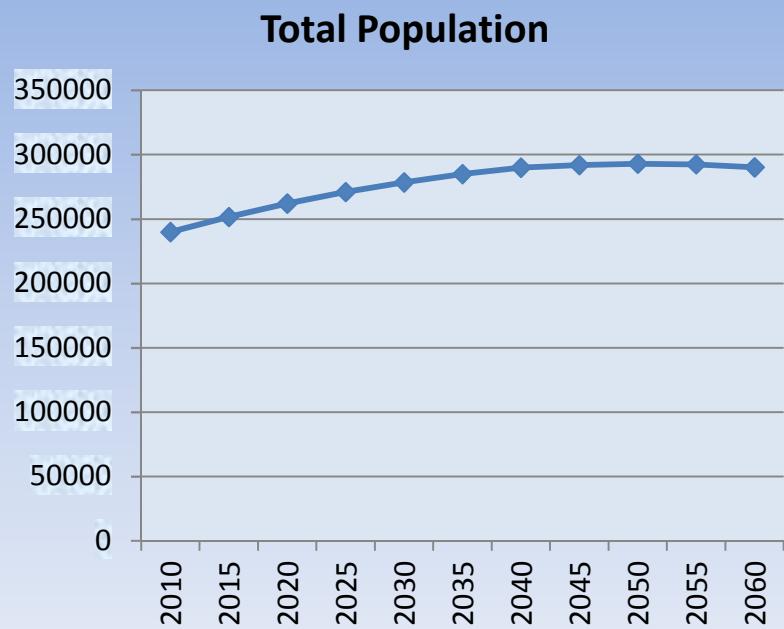
Source: OECD Health Data 2011; World Bank and national sources for non-OECD countries.

### 1.1.3 Life expectancy at birth and health spending per capita, 2009 (or nearest year)



Source: OECD Health Data 2011; World Bank and national sources for non-OECD countries.

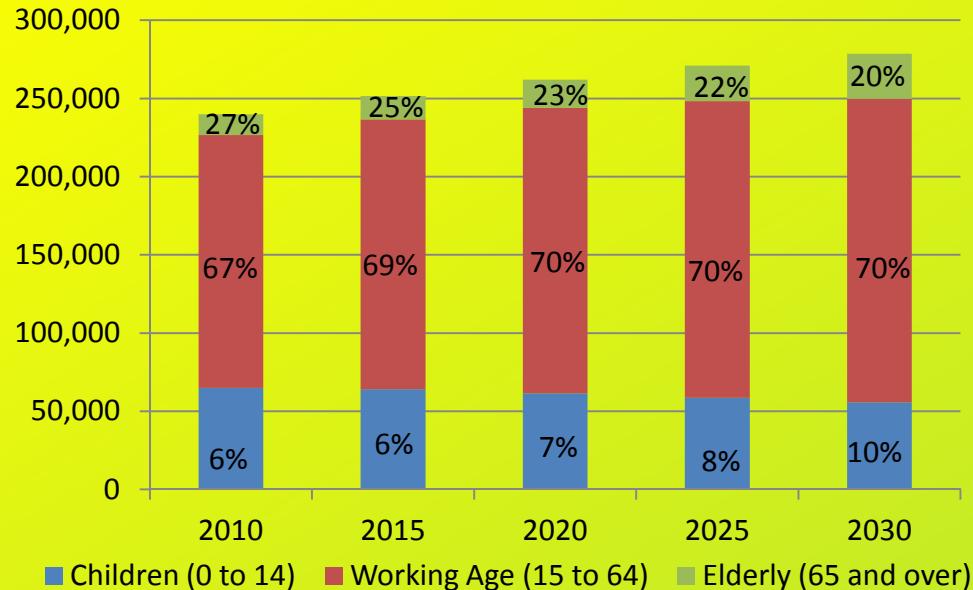
# Demographic shift



- Hingga tahun 2030, Indonesia akan mengalami bonus demografi dimana jumlah penduduk berusia kerja lebih tinggi daripada jumlah penduduk anak-anak dan usia tua. Pada masa ini, Indonesia akan mengalami peningkatan produktivitas yang menyebabkan kenaikan pendapatan dan konsumsi.
- *Setelah tahun 2030, Indonesia akan menghadapi tantangan baru yaitu peningkatan penduduk usia tua yang berakibat pada perubahan masalah kesehatan dan semakin tingginya beban negara.*

# Indonesia Future Trend - Population

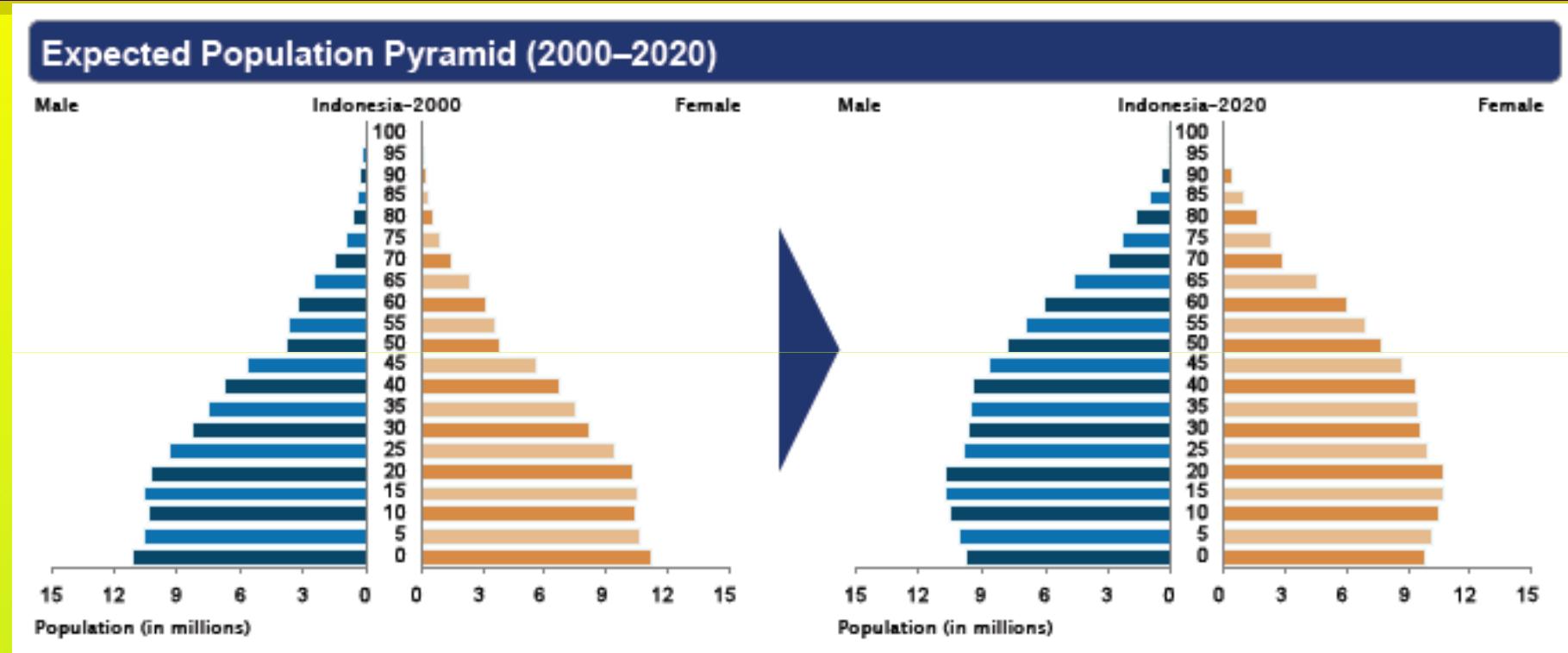
Population by Age group



Dependency Ratio



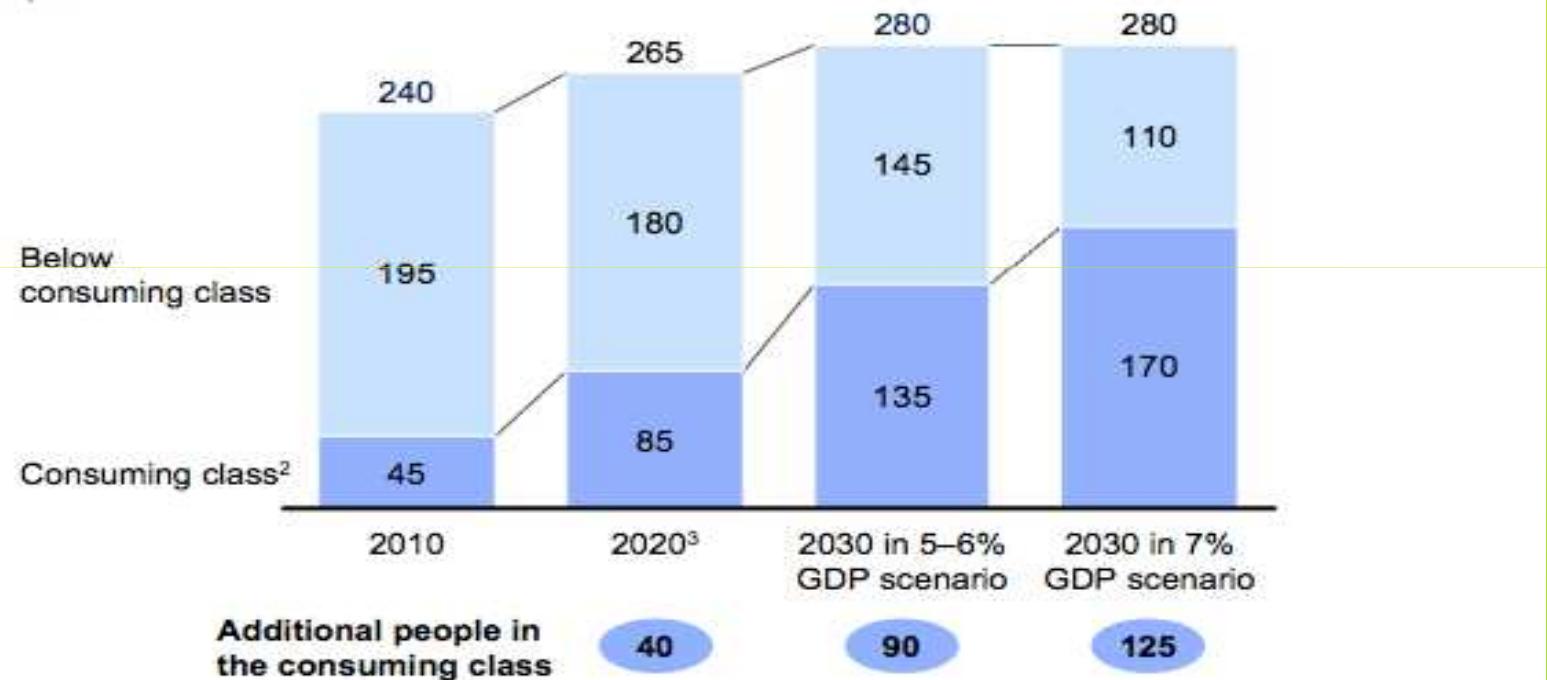
# Demographic shift – population pyramid



# Potensi kenaikan kelas menengah (Pengkonsumsi)

An estimated 90 million Indonesians could join the consuming class by 2030

Million people<sup>1</sup>



1 Rounded to the nearest five million.

2 Consuming class defined as individuals with an annual net income of above \$3,600 at 2005 purchasing power parity (PPP).

3 Based on annual GDP growth of between 5 and 6 percent.

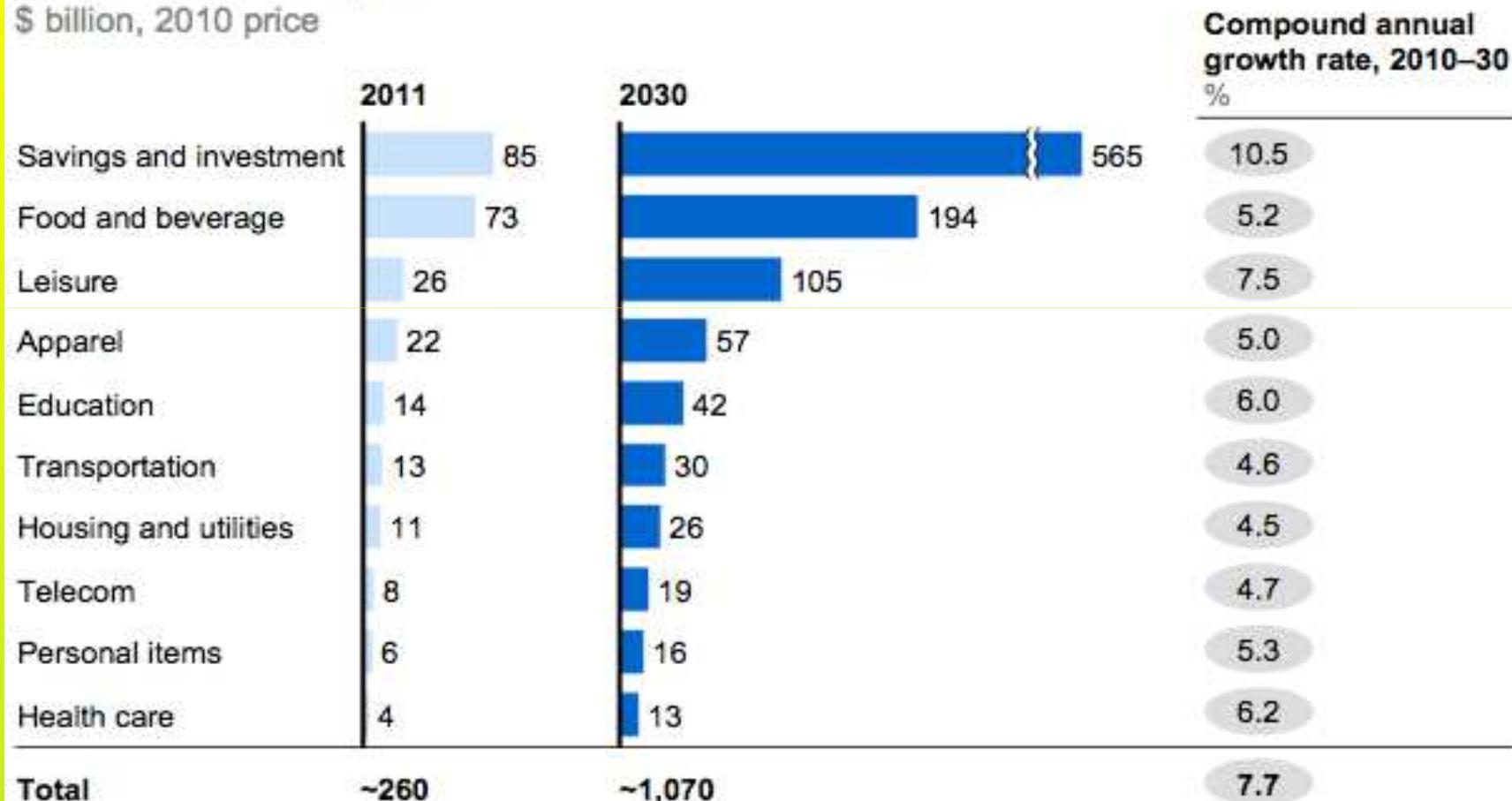
SOURCE: McKinsey Consumer and Shopper Insight (CSI Indonesia 2011); 2010 Population Census, Indonesia's Central Bureau of Statistics; Canback Global Income Distribution Database (C-GIDD); McKinsey Global Growth Model; McKinsey Global Institute Cityscope 2.0; McKinsey Global Institute analysis

# Potensi tabungan, investment/belanja kelas pengkonsumsi

**Indonesia's savings and investments and retail sectors are expected to become large consumer markets by 2030**

Annual consumer spend

\$ billion, 2010 price



SOURCE: CSI Indonesia survey 2011; Indonesia's Central Bureau of Statistics; Canback Global Income Distribution Database (C-GIDD); McKinsey Global Growth Model; McKinsey Global Institute analysis

# Pengeluaran berdasarkan tingkat pendapatan

## Discretionary spending increases as households become wealthier

Share of annual household spend

%

Savings and investment

8

Leisure

9

Education and health care

8

Housing and utilities,  
telecoms, personal items

15

Transportation

7

Apparel

12

Food and beverage

41

21

14

10

12

6

11

28

53

12

5

5

3

18

80

8

3

7

<1

<1

Household income,  
2005 \$, PPP

7,500

7,500–20,000

20,000–70,000

>70,000

Household income

47

47–127

127–443

>443

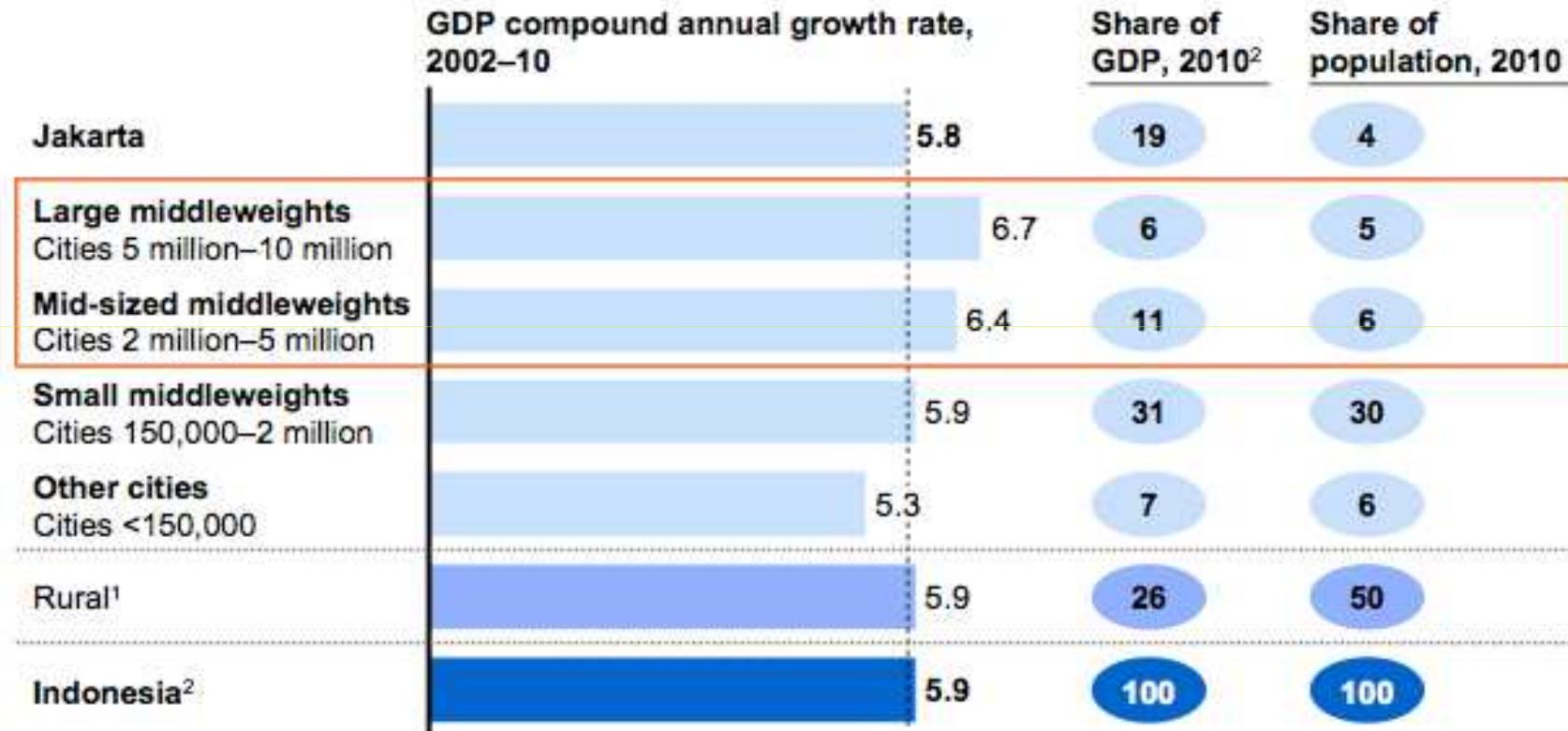
Million Indonesian rupiah,  
2011

SOURCE: Consumer and Shopper Insight (CSI) Indonesia survey 2011; McKinsey Global Institute analysis

# Potensi luar Jawa sangat besar

**Large and mid-sized middleweights are growing faster than Jakarta**

%



1 We use the definition of urban and rural areas from Indonesia's Central Bureau of Statistics.

2 Model is based on more than 400 cities and districts, covering 90 percent of GDP. GDP is allocated to urban and rural areas based on population share, with a 28 percent premium per capita for urban areas based on historical income differences.

NOTE: Numbers may not sum due to rounding.

SOURCE: 2010 Population Census and Socio-Economy Survey, Indonesia's Central Bureau of Statistics; McKinsey Global Institute analysis

# Kota kota luar Jawa bertumbuh lebih cepat

**The majority of Indonesia's fastest-growing cities are outside Java**

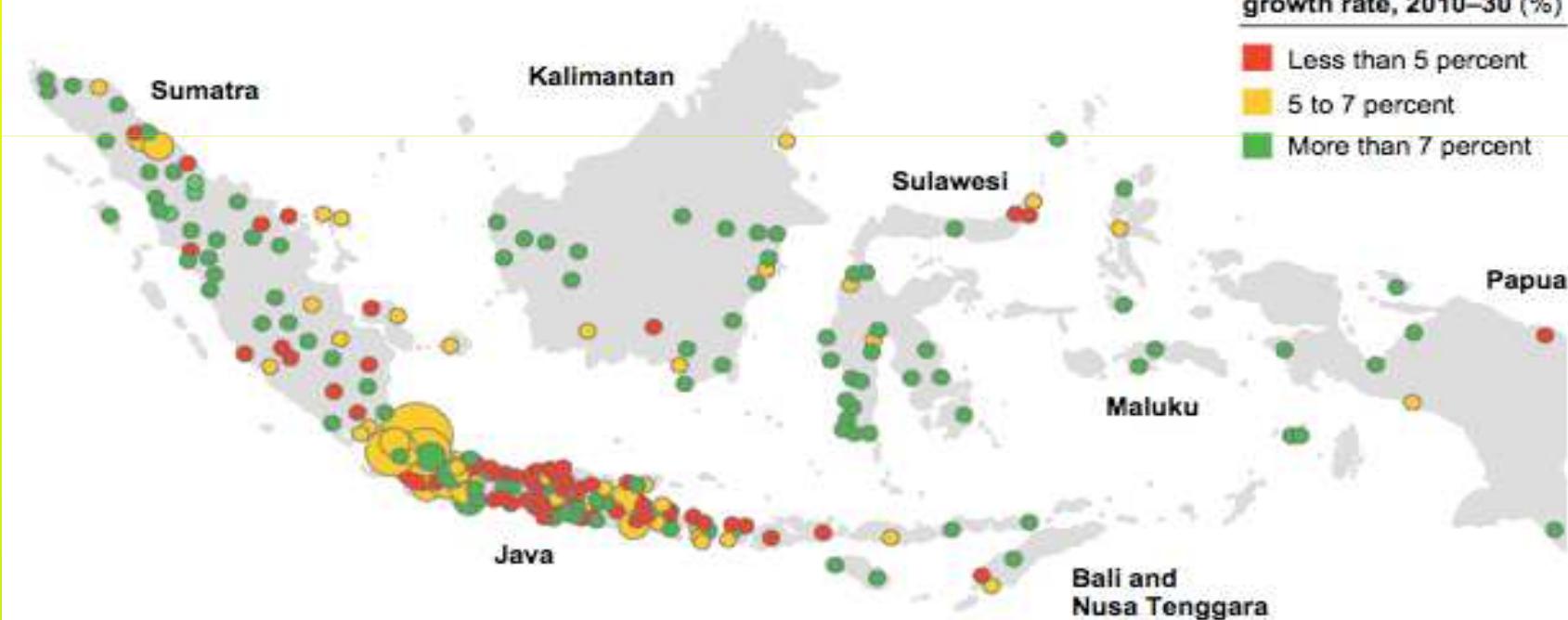
GDP development, 2010–30

Type of urban area by population in 2010<sup>1</sup>

- Small middleweights (150,000–2 million)
- Mid-sized middleweights (2 million–5 million)
- Large middleweights (5 million–10 million)
- Jakarta >10 million

GDP compound annual growth rate, 2010–30 (%)

- Less than 5 percent
- 5 to 7 percent
- More than 7 percent



1 Urban areas are aggregated areas consisting of cities (kota) and districts (kabupaten) rather than specific city jurisdictions.

SOURCE: 2010 Population Census, Indonesia's Central Bureau of Statistics; McKinsey Global Institute analysis

# Perubahan jenis penyakit

- Pertumbuhan ekonomi dan lifestyle
- Perkembangan demography
- Lingkungan hidup/polusi
- Globalisasi, pergerakan penduduk dan penularan
- *Untuk mempersiapkan penyediaan pelayanan kesehatan sesuai dengan kebutuhan yang up to date dan antisipatif*

# Penyebab Kematian berdasarkan jumlah

No	Penyakit
1	JANTUNG KORONER
2	TUBERCULOSIS
3	STROKE
4	PENYAKIT PERNAFASAN
5	PENYAKIT BAYI BARU LAHIR
6	PENYAKIT PARU-PARU
7	KECELAKAAN LALU-LINTAS
8	DIABETES MELLITUS
9	HIPERTENSI
10	DIARE

Survei dilakukan oleh WHO 2008

# Perubahan Pola Penyakit

- From younger, communicable, maternal, perinatal and nutritional → older ages and non-communicable (depressive disorders, ischemic heart disease, stroke, cancer, diabetes mellitus) plus HIV/AIDS and road traffic accident.
- Double burden : communicable/infection still a problem and new problem come, non-communicable diseases.
- Increasing incidence of chronic diseases – check up due to disease awareness
- Cause of death and disability is changing
- Risk factor for health : Smoking & overweight, *alcohol*

# Trend Beban Penyakit

1990

Infeksi pernafasan bawah	1
Penyakit diare	2
Keadaan yg timbul pada periode perinatal	3
Depresi mayor unipolar	4
Penyakit jantung iskemik	5
Penyakit serebrovaskular	6

2020

1	Penyakit jantung iskemik
2	Depresi mayor unipolar
3	Kecelakaan lalu lintas
4	Penyakit serebrovaskular
5	Penyakit paru obstruktif kronik
6	Infeksi pernafasan bawah

- Makin berkurangnya penyakit infeksi, digantikan penyakit bukan infeksi dan kejiwaan.
- Kecelakaan lalu lintas meningkat pesat.

# Perubahan Penyebab Kematian

2002		2030
1. Ischaemic heart disease		1. Ischaemic heart disease
2. Cerebrovascular disease/stroke		2. Cerebrovascular disease/stroke
3. Lower respiratory infections		3. HIV/AIDS
4. HIV/AIDS		4. COPD
5. COPD		5. Lower respiratory infections
6. Perinatal conditions		6. Trachea, bronchus, lung cancers
7. Diarrhoeal diseases		7. Diabetes mellitus
8. Tuberculosis		8. Road traffic accident
9. Trachea, bronchus, lung cancers		9. Perinatal condotions
10.Road traffic accident		10.Stomach cancer
11.Diabetes mellitus		11.Hypertensive heart disease

# Trend Penuaan Penduduk

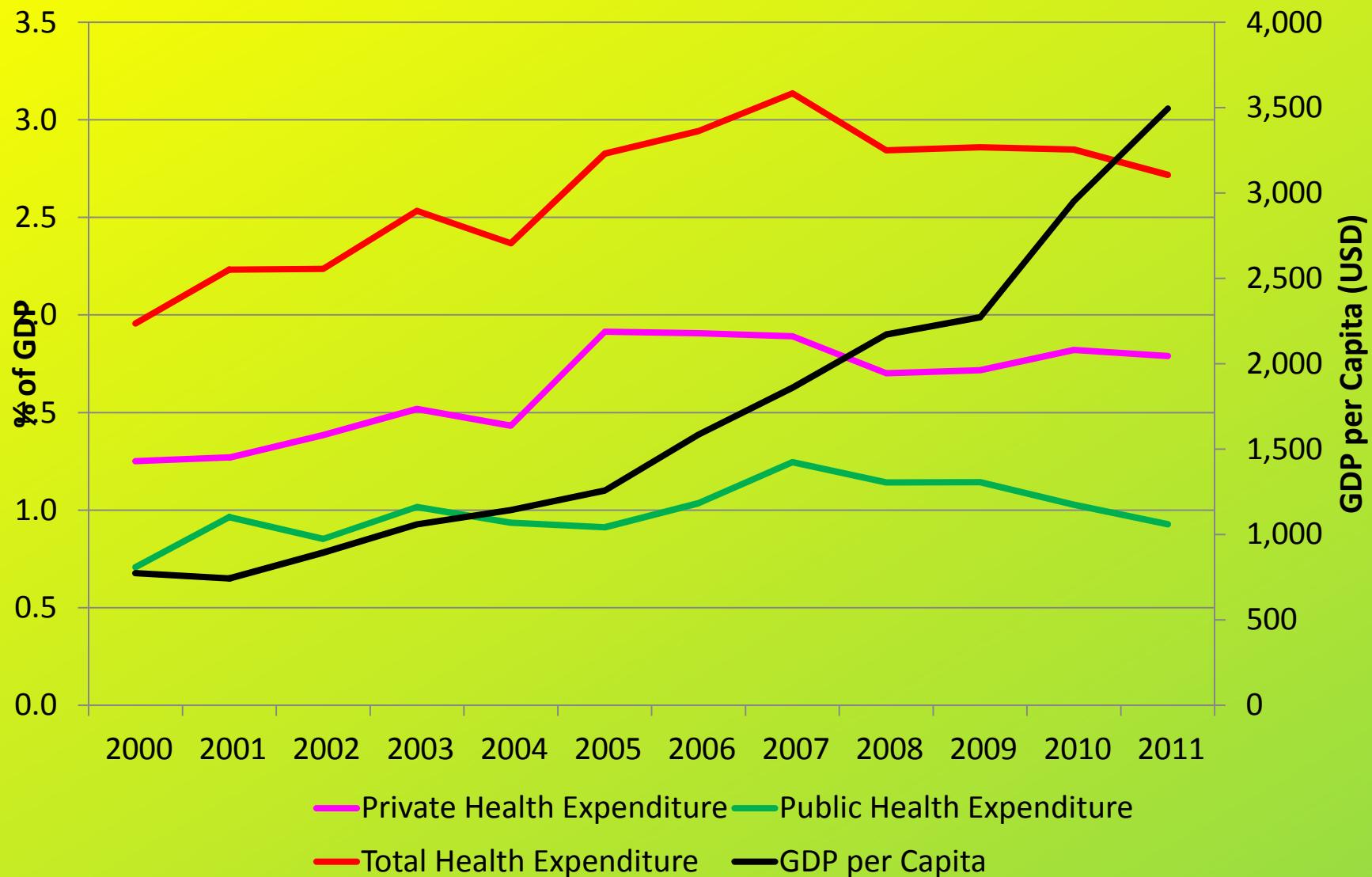
- Pattern of diseases: Higher occurrence of chronic, non communicable lifestyle related diseases (such as stroke, cardiovascular and cancer) and age related disease (arthritis and diabetes).
- Higher requirement for diagnosis and hospital based treatment.
- Longer duration of care.
- (though, Indonesia will faces this ageing problem start in 2025)

# Perubahan Teknologi

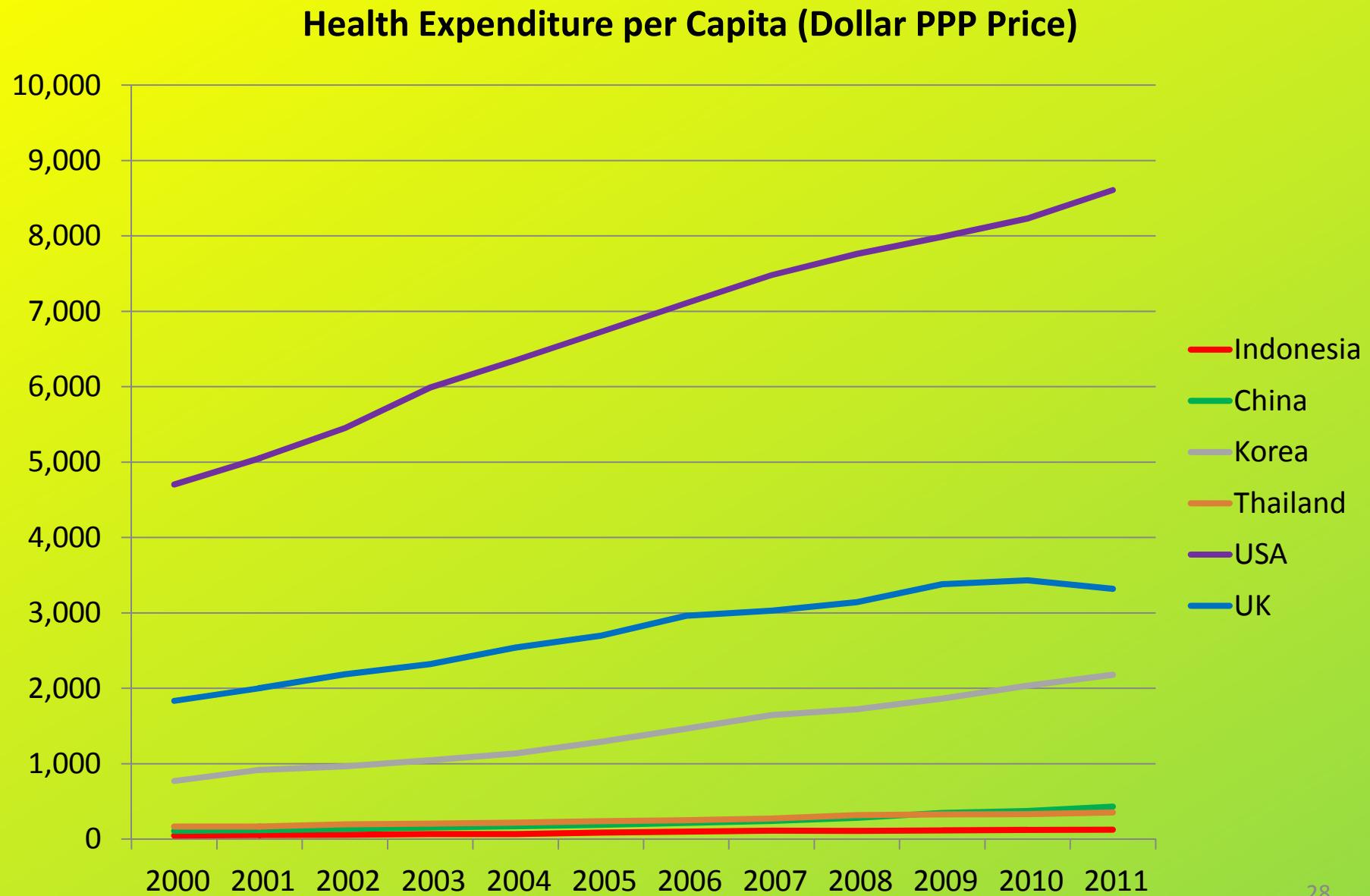
- New medical technology: genetic and genome analysis, T-Ray for 3D medical imaging, nanomachine technology, robotic surgery, artificial eye.
- New drugs: lowering cholesterol, neuropathic pain, hypertension, cancer and diabetes.
- New vaccinations: childhood leukemia, malaria, stimulate immune system, E coli and salmonella.

# Pengeluaran kesehatan Penduduk Indonesia

GDP per Capita & Health Expenditure

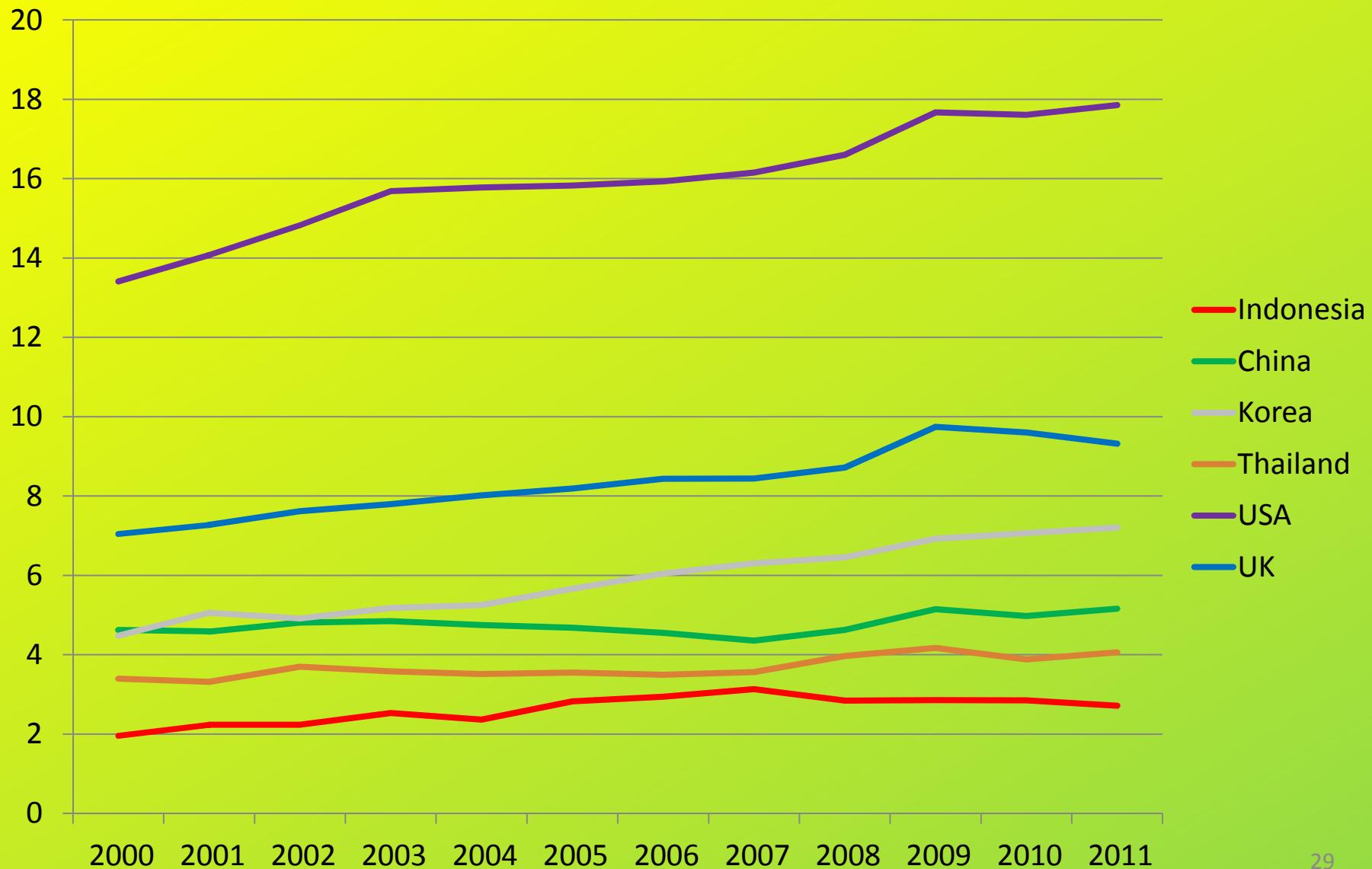


# Pengeluaran belanja percapita dalam PPP



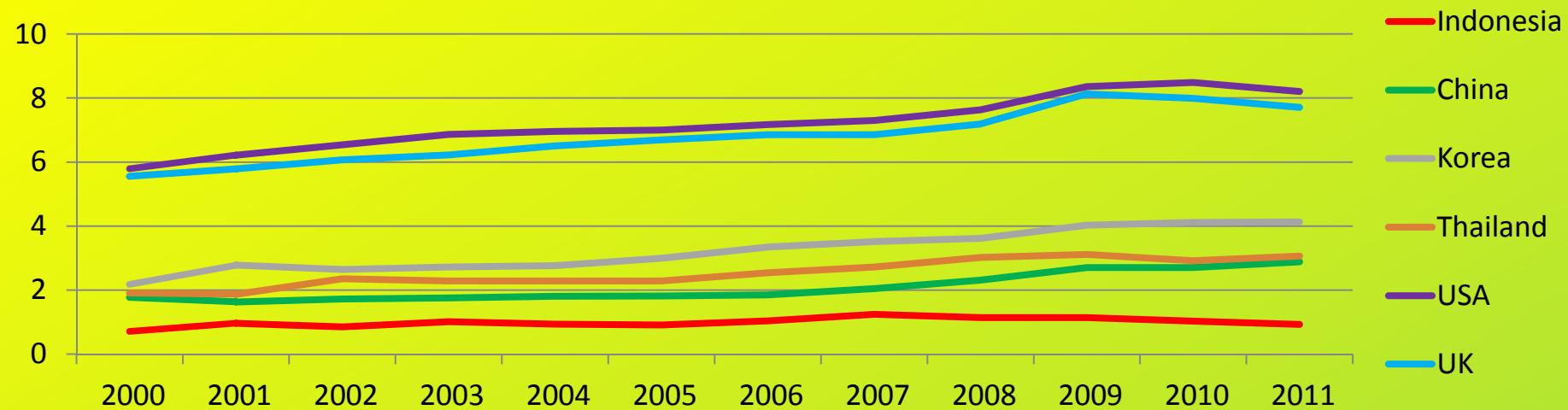
# Pengeluaran Kesehatan Berbagai Negara

Health Expenditure (% of GDP)

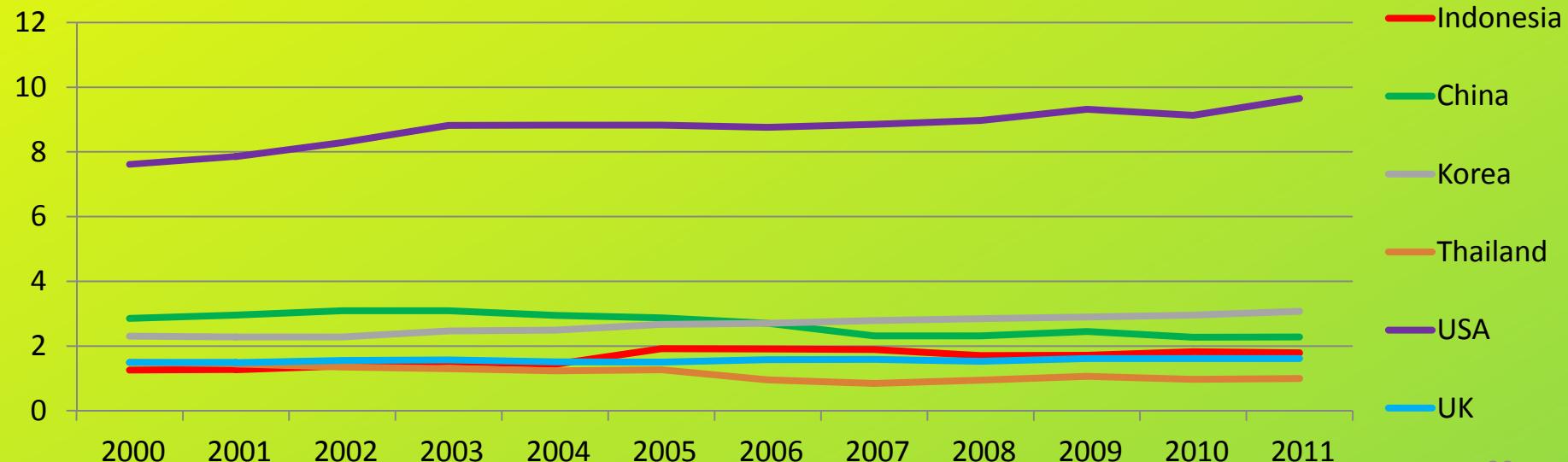


# Health Spending per GDP

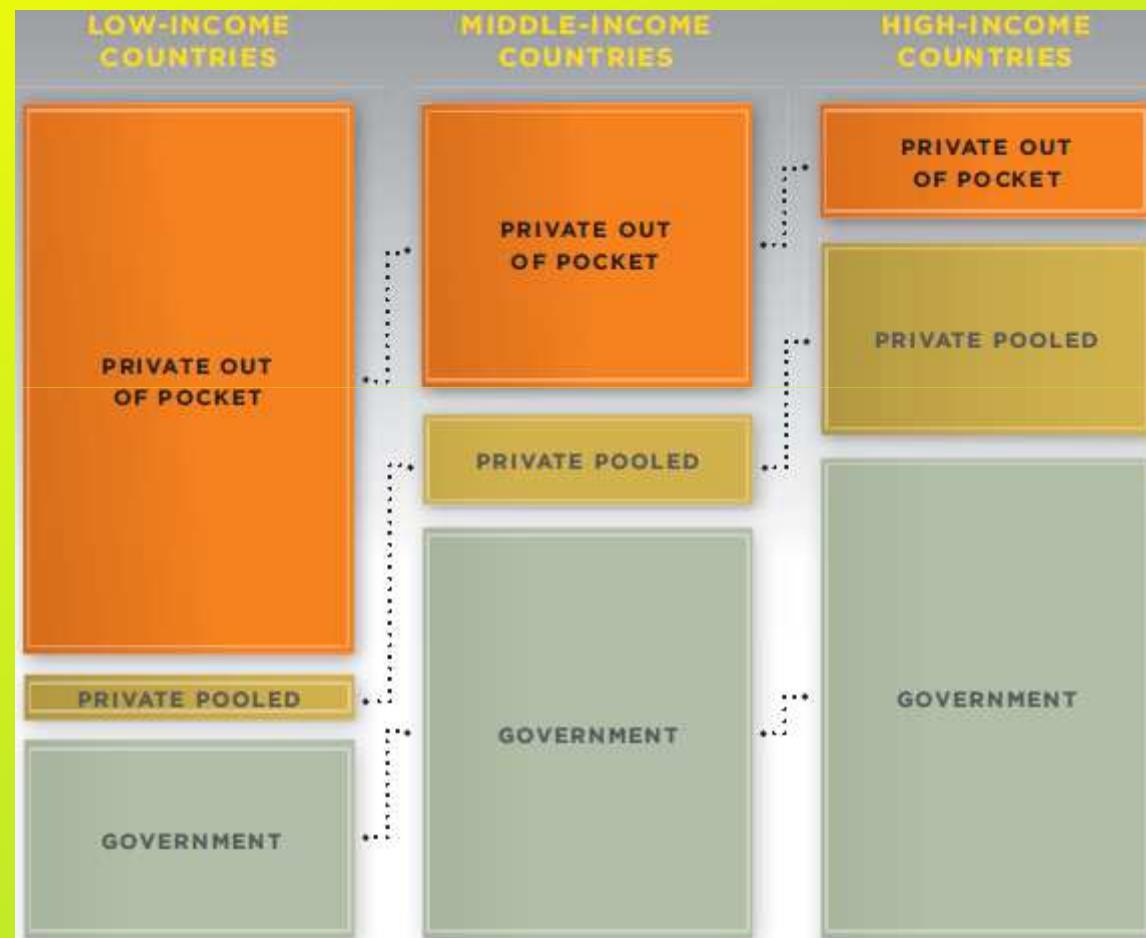
## Public Health Expenditure (% of GDP)



## Private Health Expenditure (% of GDP)



# Sumber pembiayaan pelayanan kesehatan (evolusi berdasarkan tingkat pendapatan)



# Jenjang Pelayanan kesehatan

## Categorisation of HCS by Level of Service

*Basic healthcare /*

*Low revenue per case*

*Increasing complexity of treatment /*

*Higher revenue per case*

### Primary Care Services

- Treatment of basic illnesses
- Routine check-ups
- Vaccination services
- Dental services
- First-aid

### Secondary Care Services

- Specialist consultation
- Local surgeries
- Emergency care
- Diagnostics / Imaging
- Acute treatment

### Tertiary Care Services

- Specialist consultative care
- Advanced treatment & complex surgeries
- Inpatient care

### Quaternary Care Services

- High-risk complex surgeries
- Organ transplant

*Higher patient traffic*

*Lower patient traffic*

Source: Compiled by Frost & Sullivan

# Menuju Pelayanan Kesehatan yang lebih baik

Evolution of service delivery models.

Service delivery model	Historical	Current and future
Community health network	<ul style="list-style-type: none"><li>▪ Traditional physical locations and services</li></ul>	<ul style="list-style-type: none"><li>▪ Non-traditional locations (for example, home) and services (for example, prevention / wellness / health promotion)</li><li>▪ Electronic access and new channels (for example, remote monitoring, telemedicine)</li></ul>
Center of excellence	<ul style="list-style-type: none"><li>▪ Focus on treating medical conditions at a specific care venue</li><li>▪ Compete primarily on reputation</li></ul>	<ul style="list-style-type: none"><li>▪ Focus on prediction, prevention, diagnosis, treatment and rehabilitation, and ongoing management of certain medical conditions</li><li>▪ Compete on documented quality and safety</li><li>▪ Change the definition of – and raise the bar for – quality through data-driven improvements and innovation</li></ul>
Medical concierge	<ul style="list-style-type: none"><li>▪ Plush, amenity-rich facilities</li><li>▪ Friendly staff</li></ul>	<ul style="list-style-type: none"><li>▪ Comforting, safe, preference-sensitive facilities for patient and families</li><li>▪ Friendly, empowered (IT-enabled) staff</li><li>▪ Convenient, electronic access (for example, registration, e-visits)</li><li>▪ Patient-friendly administrative processes</li></ul>
Price leader	<ul style="list-style-type: none"><li>▪ Streamlined processes</li><li>▪ Services centralized for economies of scale</li><li>▪ Focus on individual productivity</li></ul>	<ul style="list-style-type: none"><li>▪ Evidence-based, standardized processes</li><li>▪ Services performed at most cost-effective setting, fully exploiting IT-enabled capabilities</li><li>▪ Focus on team productivity and on activating patients</li></ul>

Source: IBM Global Business Services and IBM Institute for Business Value.

# Shortage

- Ratio Doctors per 100.000 population
  - Indonesia (2010) : 50
  - Indonesia (2025) : 140
  - OECD (2009) : 200
  - Korea (2009) : 290
- Indonesia (2025) going to be OECD (2009)  
Shortage 60 (200-140) per 100.000 = 163.000 doctors

# Peluang Pasar

- Kenaikan pendapatan dan kebutuhan kesehatan yang sangat besar
- Kesadaran akan kesehatan
- Tingkat belanja yang masih rendah namun meningkat dengan cepat (dari basis yang rendah)
- Penyebaran pelayanan yang belum merata ditengah pertumbuhan yang sangat pesat terutama diluar jawa
- Pemanfaatan perubahan struktur demography seiring dengan peningkatan pendapatan yang sangat cepat terutama oleh kelas menengah ke atas
- Namun tidak menutup peluang dari perubahan sistem pembiayaan yang mengarah ke pelayanan kesehatan semesta melalui skema Jamkesnas atau SJSN

# Sejumlah besar pasien dari Indonesia dilayani RS Singapore dan Malaysia

Country	Capability to Perform Complex Procedures (Relative to other medical travel hubs in the region)	Price Benchmark <sup>8</sup> (Average cost of selected surgeries in US\$)	Diversity of Patients (Top countries)	JCI Accredited Hospitals
Singapore	High  <u>Key Treatments:</u> Cardiology, Cardio-thoracic surgery, Orthopaedics surgery, Reconstructive surgery, and Oncology	CABG <sup>7</sup> : 20,000 Hip replacement: 11,000 Rhinoplasty: 4,375	Indonesia >47.0% Malaysia 14.0% Russia, Vietnam >4.0% (each) Middle East, Europe, Korea >3.5% (each) North America >1.0%	14
Malaysia	Medium-High  <u>Key Treatments:</u> Cardiology, Cardio-thoracic surgery, Orthopaedics surgery, In-vitro fertilisation (IVF),, Reconstructive surgery, and dental related treatment	CABG: 9,000 Hip replacement: 10,000 Rhinoplasty: 2,083	Indonesia 75.0% Singapore/Middle East/Others 21.0% India 4.0%	6
Turkey	High  <u>Key Treatments:</u> Ophthalmology, Dental, Orthopaedic, Cardiology, Reconstructive surgery, Oncology, and Neurosurgery	CABG: 10,000 Hip replacement: 10,750 Rhinoplasty: 3,500	Germany 39.0% Holland 8.0% Austria 5.0% Cyprus 4.0% Azerbaijan, Russia, Iraq, France 3.0% (each) Belgium 2.0%	38
Thailand	Medium-High  <u>Key Treatments:</u> Botox and face lift	CABG: 13,000 Hip replacement: 12,000 Rhinoplasty: 2,500	UAE >40.0% Qatar 9.0% Oman 6.0% Japan, Myanmar> 5.0%	13

## Benchmarking : Indonesia 2030 = OECD atau Korea sekarang

Indicator – Health spending	Indonesia 2011	OECD 2009	Korea 2011	OECD 2020	Korea 2020	Indonesia 2020	Indonesia 2030
Total health expenditure (THE) as percent of GDP (WHO minimal 5%)	2.72	9.6	7.2	15	11	4?	5?
Total health expenditure per capita (US\$)	126.89	3,233	2,181				
Private health expenditure as percent of THE	49.1	28	41.1				
Out of pocket health expenditure as percent of THE	38.25	19	32				
Out of pocket health expenditure as percent of Private health expenditure	75.13	-	76.4				
Government health expenditure as percent of Government expenditure	7.75	-	12.36				
Indicator – Healthcare infrastructure	Indonesia 2011	OECD 2009	Korea 2009			Indonesia 2025	
General doctors per 100,000 population	39	200	290			112	
Specialist doctors per 100,000 population	10.5					28	
Nurses per 100,000 population	158	840	530			158	
Hospital beds per 1000 population (WHO 1:1000)	0.6	3.1	8.3				37

	2010	2020	2030
Population (million)	237.6	262	279.6
GDP (USD) (billion)	700	2,115	6,510
GDP per capita (USD)	2,952	8,010	23,373
Health spending (% of GDP)	2.85	4	5
Health spending (USD) (billion)	19.95	84.6	325.5
Health spending per capita (USD)	122.8	320.4	1,168.7
Private health spending (% of total)	49.1	<49	<<
( If Health spending 300% in 2020) → % of GDP	19.952.8 5%	59.85 2.83%	